



10 Questions to Ask a Prospective Real Estate Agent

1. How long have you been a full-time real estate agent in my market?
2. How many homes do you close each year and are they above, at or below asking price?
3. Who will be my primary point of contact and are they available after hours/on weekends?
4. What qualities or certifications set you apart from other agents?
5. How will you help me sell and/or buy a home in a competitive market?
6. What's your commission fee and are you compensated in any other way?
7. Do I have to sign a contract with you, and can I cancel without penalty?
8. How will you communicate with me?
9. How do you set realistic expectations for your clients?
10. Who can I contact for a reference? Please provide 2-3 references.
 - a. Name:
 - b. Phone:
 - c. Relationship: